



FOXMANDAL

HEALTHCARE



Bangalore | Chennai | Dhaka | Hyderabad | Kolkata
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FoxMandal (“**FM**”), one of India’s oldest and largest full service legal organisation, traces back its origin to Calcutta when in 1896 J K Fox and G C Mandal, joined in partnership to establish one of the first Indo-British law firms by the name of “FoxMandal”. Upto 1984, the firm grew in Calcutta and established itself as a leading law firm in India. In 1984, the management of the firm was persuaded to open an associate office in New Delhi under the name of FoxMandal with local partners based in New Delhi.

The immense success of the firm’s operations in New Delhi was instrumental in establishing other associate offices in India, UK and Bangladesh including Bangalore, Chennai, Dhaka, Hyderabad, Kolkata, Mumbai, Noida, New Delhi, London and Surat. FM is a well-reputed full service law firm presenting an appropriate mix of the necessary legal expertise, industry specialization and commercial acumen. This firm of advocates, solicitors and notaries, comprises of over 150 lawyers with 20 partners and 100 para-legal staff. Our offices situated in all the important regions in India ensure that our clients receive cost-effective, value added and fully integrated services.

Over the years, FoxMandal has been ranked as the top firm in India by various international journals. **Mr. Som Mandal is recipient of Economic Times Excellence in Leadership Award in August 2022.** In the year 2020 “**Legal Comprehensive**” recognised **Mr. Som Mandal** amongst one of the best “**TOP 100 Lawyers in the world**”. In the year 2019 FoxMandal was awarded “**Times Power Icons**” award for exemplary contribution in the field of “**Global Legal Service**”. In 2018 AI (Acquisition International) awarded FoxMandal Global Excellence Award “**National Law firm of the year 2018-India**”. In 2018 ICFM (Inter Continental Finance & Law Magazine nominated FoxMandal as one of the top 100 leading firms in the world. FM was also acknowledged by “**ACQ5 Law Awards 2017**” for “**National Law Firm of the Year**” for work done across all areas. FM was also acknowledged by “**Who’s Who Legal (WWL) 2016**” and “**Mr. Som Mandal was featured as a top legal consultant in Energy and Mining sector in India**”. FM was recognized by “**Legal 500 magazine 2015 edition**” for work done across all areas.

FM was awarded the **“India Law Firm Awards 2014”** for the best **Corporate Commercial Law Firm** by **“India Business Law Journal (IBLJ)”**. FM was featured in **“The lawyers- 2014 Asia Pacific 150”** amongst **“Top 10 Indian law firms”**. FM won **“Acquisition International M&A award 2014”**. FM was awarded the **“Disinvestment law firm of the year – India”** by **Intercontinental finance magazine (ICFM)**, 2014. FM won the **“Acquisition international Dispute Resolution Firm of the Year Award 2013”**. The firm won **“Intercontinental Finance 2012 Global Award”**. FM was awarded the best **“Dispute Resolution Law Firm 2012 Finance Monthly Law Awards”**. FM won **“The Best National Law Firm, 2008”** award by the **International Legal Alliance Summit & Awards, 2008** at Paris and distinguished during the International Legal Awards Ceremony amongst the leading law firms from 22 countries. We have been awarded the **“Employer of Choice, 2008**, a response among over 15,000 lawyers region-wide by **ALB (Asian Legal Business)**. FoxMandal has been recognized with **“Client Choice Award, 2007”** in India from more than 1,300 individual assessments received from corporate counsel worldwide by **ILO (International Law Office), the Official Partner to the International Bar Association**, for FM stands apart for the excellent client care and the quality of service. It has been awarded for the law firms' ability to add real value to their clients' business above and beyond the other players in the market. Amongst others, we have been adjudged as **“The Best Law Firm of the Year”** for India in 2006 by **IFLR (International Financial Law Review)**, a Euromoney publication.

The firm's practice areas includes, banking and finance, (including project finance, capital markets and mutual funds), initial public offerings, insurance, commercial disputes, property law and conveyancing, corporate and commercial law, energy (including coal, oil and gas), mining, telecommunications, intellectual property, partnership, testamentary, air law (including aircraft leasing), shipping, taxation, direct and indirect, and dispute resolution by litigation and arbitration before international and domestic tribunals.

This firm's strength is its team of experienced and trained lawyers who treasure the value of diligence and knowledge as well as creativity and innovation in addressing their client's needs. FM aims to offer to its clients, legal advice that

meets the clients' needs and expectations, and in this it has been hugely successful as is evidenced by the firm's ratings by various international journals.

HOSPITALS

The firm provides inter alia the following legal advisory and litigation services to Hospital but not limited to:

1. Drafting Hospital Management Agreements
2. Drafting Medical Supply Agreements
3. Advising on PPP Model between Hospital and Government
4. Advising on all Regulatory issues for setting up hospitals
5. Advising on all Employment related issues of hospitals
6. Advising on all Medical Negligence issues against hospitals
7. Advising on Property related issue of hospitals
8. Representing Hospitals before Tribunals/High Court and Supreme Court on all types of legal matters
9. Advising on lease/licence agreements, etc.

PHARMACEUTICAL / HEALTHCARE EXPERIENCE

The firm provides the following legal advisory services to healthcare and pharmaceutical companies:

- Drafting and filing Patents Applications
- Filing Trademarks Applications
- Domain Name Disputes
- IP Litigation
- Handling Infringement Related Cases
- IP portfolio management
- Lease Agreements
- License Agreements
- Contract Agreements
- Employee Agreements
- Technology Transfer Agreements
- Due diligence

- Regulatory issues and approval related with IP rights
- Taxation

The following is an illustrative list of clients in the healthcare/pharmaceuticals sector and a brief description of work done for them:

Win-Medicare Pvt. Ltd. (Modi group)	<p>Win-Medicare is engaged <i>inter alia</i> in manufacturing, marketing selling and distribution of various pharmaceutical products. We have advised the client in relation to packaging and labeling requirements and review of contracts with various entities. We have advised on issues relating to drug laws, prevention of food adulteration laws and MRTP Act.</p>
Dr. Rath	<p>Dr. Rath intends to market it nutritional supplement in India.</p> <p>We perused the nutritional supplement labels and advised them on packaging and labeling laws. In addition to the above we have advised on their queries such as (i) Are the products marketable in India, (ii) do they need any additional approvals, etc.</p> <p>Advised in the light of the Drugs and Cosmetics Act, 1940 including Rules, 1945 and the Prevention of Food Adulteration Act, 1954 along with the Rules thereof to check whether the products would be categorized as drugs in India.</p>
AGA Medical Corporation	<p>AGA Medical Corporation is a United States of America based pioneer of medical devices used in the treatment of complex cardiovascular diseases. We represented AGA Medical in a number of Patent Infringement Litigations in Delhi High Court. We are also representing AGA Medicals in their patent portfolio in India, and are primarily responsible for</p>

	prosecution and managing their patent portfolio lifecycle.
Daiichi Sankyo Pharmaceuticals	Daiichi Sankyo is a generic pharmaceutical company based in Japan which is a major stake-holder in Ranbaxy Pharmaceuticals, India. We represented Daiichi Sankyo in a number of Pre-grant and post-grant opposition before the Patent Office, in relation to their patent application and granted Indian Patent respectively.
Hetero Drugs	Hetero Drugs is a well known generic pharmaceutical manufacturer based in Hyderabad, India. We represented Hetero Drugs in a Patent Linkage related litigation matter before the Delhi High Court as well as in a Special Leave Petition before the Supreme Court of India.
Other clients	We have also provided legal services to other pharmaceutical/healthcare companies like Ranbaxy Pvt. Ltd., Tyco, Health Care Biotech, Lark Pharmaceuticals, Jubilant Pharmaceuticals and Panacea Biotech Pvt. Ltd. Additionally, we are representing a number of overseas pharmaceutical companies in filing and prosecution of their patent applications as well managing the lifecycles of their granted patents in India.



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